

BUFFALO'S SHIPPING POST

Serving Napa Valley

2471 SOLANO AVE – NAPA, CA 94558

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buffship.com

July 14, 2011

RE: New Pricing

Hi Everyone,

Because of continual fuel charge increases by major shippers, we at **Buffalo's Shipping Post** must make adjustments too. As of **August 14, 2011** the new pricing will take effect, and please note our attached pricing guide for each state.

As you will note, some prices in many zones have remained the same, with others needing to be increased. And please bear in mind that these rates shown are for commercial business addresses.

Any additional charges will be as follows:

- 1) A pick up fee of **\$5.00** will be charged to customers at time of billing.
- 2) A fee of **\$5.00** per box will be charged to customers at time of billing for a residential delivery.

Things to remember:

- 1) With the wine that you are shipping, to make sure it gets delivered properly and on time, we urge that it be shipped to a business address, not one that is home based.
- 2) Please remember an **ADULT SIGNATURE** is required for delivery of wine to any address.
- 3) Air service is for **STANDARD SERVICE**. This may mean up to the end of the business day for deliveries in some areas.

Case prices are based on a weight of 42 pounds per box; any additional weight will be assessed at \$2.00 per pound for all Air Services. And also please note that a count of 7 to 12 bottles is considered a case, and will be charged as such.

Thanks,

Buff Bredehoft

750'S		12 PACK SHIPMENTS				6 PACK SHIPMENTS				4 PACK SHIPMENTS			
		GRND	3D	2D	NXT	GRND	3D	2D	NXT	GRND	3D	2D	NXT
Alabama	AL	\$82	\$95	\$108	-	\$45	\$58	\$77	-	\$27	\$44	\$66	-
Alaska	AK	-	-	\$119	-	-	-	\$83	-	-	-	\$66	-
Arizona	AZ	\$35	\$70	\$81	\$106	\$21	\$45	\$57	\$70	\$18	\$34	\$39	\$59
Arkansas	AR	\$82	\$95	\$108	-	\$45	\$58	\$77	-	\$27	\$44	\$66	-
California	CA	\$30	-	\$59	\$96	\$19	-	\$42	\$65	\$16	-	\$32	\$56
Colorado	CO	\$40	\$70	\$81	\$106	\$26	\$45	\$57	\$70	\$23	\$34	\$39	\$59
Connecticut	CT	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Delaware	DE	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
District Of Columbia	DC	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Florida	FL	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Georgia	GA	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Hawaii	HI	-	-	\$119	-	-	-	\$83	-	-	-	\$66	-
Idaho	ID	\$40	\$70	\$81	\$106	\$26	\$45	\$57	\$70	\$23	\$34	\$39	\$59
Illinois	IL	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Indiana	IN	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Iowa	IA	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Kansas	KS	\$82	\$95	\$108	-	\$45	\$58	\$77	-	\$27	\$44	\$66	-
Kentucky	KY	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Louisiana	LA	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Maine	ME	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Maryland	MD	\$82	\$95	\$108	-	\$45	\$58	\$77	-	\$27	\$44	\$66	-
Massachusetts	MA	LIMITED				LIMITED				LIMITED			
Michigan	MI	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Minnesota	MN	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Mississippi	MS	\$82	\$95	\$108	-	\$45	\$58	\$77	-	\$27	\$44	\$66	-
Missouri	MO	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Montana	MT	\$40	\$70	\$81	\$106	\$26	\$45	\$57	\$70	\$23	\$34	\$39	\$59
Nebraska	NE	\$47	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Nevada	NV	\$30	-	\$59	\$96	\$19	-	\$42	\$65	\$16	-	\$32	\$56
New Hampshire	NH	NO SHIPMENTS				NO SHIPMENTS				NO SHIPMENTS			
New Jersey	NJ	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
New Mexico	NM	\$40	\$70	\$81	\$106	\$26	\$45	\$57	\$70	\$23	\$34	\$39	\$59
New York	NY	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
North Carolina	NC	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
North Dakota	ND	\$47	\$95	\$108	\$133	\$35	\$59	\$77	\$95	\$27	\$44	\$66	\$83
Ohio	OH	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Oklahoma	OK	\$51	\$92	\$105	\$128	\$35	\$58	\$77	\$95	\$27	\$45	\$66	\$84
Oregon	OR	\$35	-	\$59	\$96	\$24	-	\$42	\$65	\$21	-	\$32	\$56
Pennsylvania	PA	NO SHIPMENTS				NO SHIPMENTS				NO SHIPMENTS			
Rhode Island	RI	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
South Carolina	SC	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
South Dakota	SD	\$47	\$95	\$108	\$133	\$35	\$59	\$77	\$95	\$27	\$44	\$66	\$83
Tennessee	TN	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Texas	TX	\$51	\$92	\$105	\$128	\$35	\$58	\$77	\$95	\$27	\$45	\$66	\$84
Utah	UT	NO SHIPMENTS				NO SHIPMENTS				NO SHIPMENTS			
Vermont	VT	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Virginia	VA	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Washington	WA	\$40	\$70	\$81	\$106	\$26	\$45	\$57	\$70	\$23	\$34	\$39	\$59
West Virginia	WV	NO SHIPMENTS				NO SHIPMENTS				NO SHIPMENTS			
Wisconsin	WI	\$57	\$95	\$108	\$133	\$35	\$58	\$77	\$95	\$27	\$44	\$66	\$83
Wyoming	WY	\$40	\$70	\$81	\$106	\$26	\$45	\$57	\$70	\$23	\$34	\$39	\$59

750'S		3 PACK SHIPMENTS				2 PACK SHIPMENTS				1 PACK SHIPMENTS			
		GRND	3D	2D	NXT	GRND	3D	2D	NXT	GRND	3D	2D	NXT
Alabama	AL	-	\$37	\$58	-	-	\$31	\$42	-	-	\$27	\$39	-
Alaska	AK	-	-	\$58	-	-	-	\$50	-	-	-	\$48	-
Arizona	AZ	\$16	\$28	\$34	\$52	\$14	\$22	\$29	\$43	\$12	\$18	\$25	\$36
Arkansas	AR	\$25	\$37	\$58	-	\$27	\$31	\$42	-	\$20	\$27	\$39	-
California	CA	\$14	-	\$29	\$47	\$13	-	\$25	\$40	\$11	-	\$23	\$34
Colorado	CO	\$21	\$28	\$34	\$52	\$19	\$22	\$29	\$43	\$17	\$18	\$25	\$36
Connecticut	CT	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Delaware	DE	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
District Of Columbia	DC	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Florida	FL	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Georgia	GA	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Hawaii	HI	-	-	\$58	-	-	-	\$50	-	-	-	\$48	-
Idaho	ID	\$21	\$28	\$34	\$52	\$19	\$22	\$29	\$43	\$17	\$18	\$25	\$36
Illinois	IL	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Indiana	IN	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Iowa	IA	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Kansas	KS	\$25	\$37	\$58	-	\$22	\$31	\$42	-	\$20	\$27	\$39	-
Kentucky	KY	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Louisiana	LA	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Maine	ME	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Maryland	MD	-	\$37	\$58	-	-	\$31	\$42	-	-	\$27	\$39	-
Massachusetts	MA	LIMITED				LIMITED				LIMITED			
Michigan	MI	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Minnesota	MN	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Mississippi	MS	\$25	\$37	\$58	-	\$22	\$31	\$42	-	\$20	\$27	\$39	-
Missouri	MO	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Montana	MT	\$21	\$28	\$34	\$52	\$19	\$22	\$29	\$43	\$17	\$18	\$25	\$36
Nebraska	NE	\$23	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Nevada	NV	\$14	-	\$29	\$47	\$13	-	\$25	\$40	\$11	-	\$23	\$34
New Hampshire	NH	NO SHIPMENTS				NO SHIPMENTS				NO SHIPMENTS			
New Jersey	NJ	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
New Mexico	NM	\$21	\$28	\$34	\$52	\$19	\$22	\$29	\$43	\$17	\$18	\$25	\$36
New York	NY	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
North Carolina	NC	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
North Dakota	ND	\$23	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Ohio	OH	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Oklahoma	OK	\$24	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Oregon	OR	\$19	-	\$29	\$47	\$18	-	\$25	\$40	\$16	-	\$23	\$34
Pennsylvania	PA	NO SHIPMENTS				NO SHIPMENTS				NO SHIPMENTS			
Rhode Island	RI	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
South Carolina	SC	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
South Dakota	SD	\$23	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Tennessee	TN	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Texas	TX	\$24	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Utah	UT	NO SHIPMENTS				NO SHIPMENTS				NO SHIPMENTS			
Vermont	VT	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Virginia	VA	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Washington	WA	\$21	\$28	\$34	\$52	\$19	\$22	\$29	\$43	\$17	\$18	\$25	\$36
West Virginia	WV	NO SHIPMENTS				NO SHIPMENTS				NO SHIPMENTS			
Wisconsin	WI	\$25	\$37	\$58	\$74	\$22	\$31	\$42	\$64	\$20	\$27	\$39	\$56
Wyoming	WY	\$21	\$28	\$34	\$52	\$19	\$22	\$29	\$43	\$17	\$18	\$25	\$36

INTERNATIONAL ESTIMATES

Belgium | England | France | Ireland | Netherlands
 Germany | Italy | San Marino

1 BOTTLE	4 LBS	\$62.50
2 BOTTLES	8 LBS	\$76.00
3 BOTTLES	11 LBS	\$88.50
4 BOTTLES	15 LBS	\$96.50
5 BOTTLES	19 LBS	\$111.50
6 BOTTLES	22 LBS	\$117.50
7 BOTTLES	26 LBS	\$129.50
8 BOTTLES	30 LBS	\$141.50
9 BOTTLES	34 LBS	\$155.00
10 BOTTLES	38 LBS	\$155.00
11 BOTTLES	42 LBS	\$178.00
12 BOTTLES	46 LBS	\$190.00
16 BOTTLES	60 LBS	\$235.00
18 BOTTLES	68 LBS	\$262.50
24 BOTTLES	88 LBS	\$321.00
1 MAGNUM	6 LBS	\$69.50
2 MAGNUMS	12 LBS	\$91.50

AFTER 126# GROSS = \$3.60/LB

**AN 18% FEE FOR AIRPORT SECURITY AND HANDLING CHARGES
 WILL BE ADDED TO ALL INTERNATIONAL SHIPMENTS**

THESE ARE BASE PRICES AND DO NOT INCLUDE INSURANCE, DUTIES OR TAXES.

INTERNATIONAL ESTIMATES

Finland | Greece | Iceland | Isle of Jersey | Norway
 Portugal | Spain | Sweden | Switzerland

1 BOTTLE	4 LBS	\$88.00
2 BOTTLES	8 LBS	\$115.50
3 BOTTLES	11 LBS	\$136.50
4 BOTTLES	15 LBS	\$159.00
5 BOTTLES	19 LBS	\$186.00
6 BOTTLES	22 LBS	\$204.50
7 BOTTLES	26 LBS	\$222.00
8 BOTTLES	30 LBS	\$241.50
9 BOTTLES	34 LBS	\$261.50
10 BOTTLES	38 LBS	\$281.50
11 BOTTLES	42 LBS	\$301.00
12 BOTTLES	46 LBS	\$322.00
16 BOTTLES	60 LBS	\$398.00
18 BOTTLES	68 LBS	\$439.50
24 BOTTLES	88 LBS	\$540.00
1 MAGNUM	6 LBS	\$102.00
2 MAGNUMS	12 LBS	\$142.50

AFTER 126# GROSS = \$6.10/LB

**AN 18% FEE FOR AIRPORT SECURITY AND HANDLING CHARGES
 WILL BE ADDED TO ALL INTERNATIONAL SHIPMENTS**

NOTE: Sweden – The recipient must have a Swedish alcohol permit to receive the wine

THESE ARE BASE PRICES AND DO NOT INCLUDE INSURANCE, DUTIES OR TAXES.

INTERNATIONAL ESTIMATES

Canada

1 BOTTLE	4 LBS	\$53.00
2 BOTTLES	8 LBS	\$60.50
3 BOTTLES	11 LBS	\$67.50
4 BOTTLES	15 LBS	\$80.00
5 BOTTLES	19 LBS	\$92.00
6 BOTTLES	22 LBS	\$100.75
7 BOTTLES	26 LBS	\$112.00
8 BOTTLES	30 LBS	\$125.75
9 BOTTLES	34 LBS	\$136.00
10 BOTTLES	38 LBS	\$145.00
11 BOTTLES	42 LBS	\$154.00
12 BOTTLES	46 LBS	\$162.50
16 BOTTLES	60 LBS	\$192.00
18 BOTTLES	68 LBS	\$203.00
24 BOTTLES	88 LBS	\$230.00
1 MAGNUM	6 LBS	\$57.00
2 MAGNUMS	12 LBS	\$70.50

AFTER 126# GROSS = \$2.50/LB

**AN 18% FEE FOR AIRPORT SECURITY AND HANDLING CHARGES
WILL BE ADDED TO ALL INTERNATIONAL SHIPMENTS**

NOTE: Canada – Wine can only be shipped to an alcohol distributor. There are no direct shipments to a customer.

THESE ARE BASE PRICES AND DO NOT INCLUDE INSURANCE, DUTIES OR TAXES.

INTERNATIONAL ESTIMATES

Japan

1 BOTTLE	4 LBS	\$60.00
2 BOTTLES	8 LBS	\$76.00
3 BOTTLES	11 LBS	\$85.00
4 BOTTLES	15 LBS	\$101.50
5 BOTTLES	19 LBS	\$113.75
6 BOTTLES	22 LBS	\$123.50
7 BOTTLES	26 LBS	\$134.50
8 BOTTLES	30 LBS	\$149.50
9 BOTTLES	34 LBS	\$162.50
10 BOTTLES	38 LBS	\$175.00
11 BOTTLES	42 LBS	\$187.00
12 BOTTLES	46 LBS	\$198.00
16 BOTTLES	60 LBS	\$245.50
18 BOTTLES	68 LBS	\$270.00
24 BOTTLES	88 LBS	\$334.00
1 MAGNUM	6 LBS	\$68.00
2 MAGNUMS	12 LBS	\$89.00

AFTER 126# GROSS = \$3.65/LB

**AN 18% FEE FOR AIRPORT SECURITY AND HANDLING CHARGES
WILL BE ADDED TO ALL INTERNATIONAL SHIPMENTS**

THESE ARE BASE PRICES AND DO NOT INCLUDE INSURANCE, DUTIES OR TAXES.

INTERNATIONAL ESTIMATES

Hong Kong | Singapore | Taiwan

1 BOTTLE	4 LBS	\$86.00
2 BOTTLES	8 LBS	\$108.50
3 BOTTLES	11 LBS	\$122.00
4 BOTTLES	15 LBS	\$142.00
5 BOTTLES	19 LBS	\$162.50
6 BOTTLES	22 LBS	\$178.00
7 BOTTLES	26 LBS	\$197.00
8 BOTTLES	30 LBS	\$214.00
9 BOTTLES	34 LBS	\$232.00
10 BOTTLES	38 LBS	\$248.00
11 BOTTLES	42 LBS	\$270.00
12 BOTTLES	46 LBS	\$287.00
16 BOTTLES	60 LBS	\$352.00
18 BOTTLES	68 LBS	\$385.00
24 BOTTLES	88 LBS	\$476.00
1 MAGNUM	6 LBS	\$97.75
2 MAGNUMS	12 LBS	\$131.00

AFTER 126# GROSS = \$5.25/LB

**AN 18% FEE FOR AIRPORT SECURITY AND HANDLING CHARGES
WILL BE ADDED TO ALL INTERNATIONAL SHIPMENTS**

THESE ARE BASE PRICES AND DO NOT INCLUDE INSURANCE, DUTIES OR TAXES.

INTERNATIONAL ESTIMATES

Australia | Guam | India | New Zealand
 Philippines | Thailand | Vietnam

1 BOTTLE	4 LBS	\$64.50
2 BOTTLES	8 LBS	\$85.50
3 BOTTLES	11 LBS	\$100.00
4 BOTTLES	15 LBS	\$120.50
5 BOTTLES	19 LBS	\$138.50
6 BOTTLES	22 LBS	\$152.50
7 BOTTLES	26 LBS	\$170.00
8 BOTTLES	30 LBS	\$188.00
9 BOTTLES	34 LBS	\$206.00
10 BOTTLES	38 LBS	\$224.00
11 BOTTLES	42 LBS	\$242.00
12 BOTTLES	46 LBS	\$264.00
16 BOTTLES	60 LBS	\$320.00
18 BOTTLES	68 LBS	\$354.00
24 BOTTLES	88 LBS	\$422.00
1 MAGNUM	6 LBS	\$75.00
2 MAGNUMS	12 LBS	\$105.50

AFTER 126# GROSS = \$4.78/LB

**AN 18% FEE FOR AIRPORT SECURITY AND HANDLING CHARGES
 WILL BE ADDED TO ALL INTERNATIONAL SHIPMENTS**

THESE ARE BASE PRICES AND DO NOT INCLUDE INSURANCE, DUTIES OR TAXES.